

# Statement of Financial Condition

ASSETS	AS OF 12/31/2015
Loans	\$ 3,118,536.74
Visa	\$ 2,197,875.28
Total Loans	\$ 5,316,412.02
(less allowance for loan losses)	\$ 99,526.24
Cash	\$ 395,068.22
Investments	\$ 40,995,193.96
Other Assets	\$ 562,243.45
<b>TOTAL ASSETS</b>	<b>\$ 47,368,443.89</b>

LIABILITIES & EQUITY	
Liabilities	\$ 105,183.57
Member Deposits	\$ 42,044,996.80
Regular Reserves	\$ 491,856.95
Other Reserves	\$ (124,770.95)
Undivided Earnings	\$ 4,851,177.52
Total Reserves	\$ 5,218,263.52
<b>TOTAL LIABILITIES &amp; EQUITY</b>	<b>\$ 47,368,443.89</b>

INCOME STATEMENT	AS OF 12/31/2015
OPERATING INCOME	
Income from Loans	\$ 443,187.62
Income from Investments	\$ 622,097.51
Income from Fees	\$ 82,813.73
Income from Miscellaneous	\$ 133,995.19
Income from Non Operations	\$ 19,272.83
<b>TOTAL OPERATING INCOME</b>	<b>\$ 1,301,366.88</b>

OPERATING EXPENSES	
Operating Expenses	\$ 1,033,357.10
Dividend Expenses	\$ 200,847.72
Non-Operating Expenses	\$ 768.52
<b>TOTAL OPERATING EXPENSES</b>	<b>\$ 1,234,973.34</b>
<b>TOTAL NET INCOME</b>	<b>\$ 66,393.54</b>



2015 Board Members

## BOARD OF DIRECTORS

Howard Hayes, Jr.	President
Greg Moore	Vice President
Steven Ross	Treasurer
Jerry Nocek	Secretary
Harold Tram, Jr.	CU Manager
Karen Kozubal	Board Member
Jan Lukas	Board Member
Carwyn Steele	Board Member
Will Beiersdorf	Board Member

## SUPERVISORY COMMITTEE

Karen Kozubal	Chairman
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## MARKETING COMMITTEE

Harold Tram, Jr. • Jan Lukas • Jerry Nocek

## ASSET LIABILITY COMMITTEE

Howard Hayes, Jr. • Karen Kozubal  
Steven Ross • Harold Tram, Jr.

## MANAGEMENT & STAFF

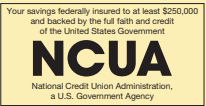
Harold Tram, Jr.	CU Manager
Judith Domaracki	CU Coordinator
Chrishonne Blount	Member Service Representative
Jackie Kirchens	Member Service Representative
Jackie Trejo	Member Service Representative
Roseann Uzzardo	Member Service Representative, Marketing Assistant
Juliann Vitale	Member Service Representative, Visa Coordinator
Ingrid Wolak	Member Service Representative



## Loyola University Employees Federal Credit Union

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## People Helping People

That's what  
Loyola Credit  
Union is.



Federally Insured by NCUA

## 2015 Chairman's Report



### "THE YEAR OF STRATEGIC PLANNING"

2015 was a year of reflection and strategic planning for Loyola Credit Union.

Coming just one year after our 35th anniversary, 2015 gave us time to reflect on our past, enjoy the successes of today, and plan strategically for the future.

As we reviewed our organization's history, we note we've come a long way since 1979: from about 800 members and \$170,000 in assets after six months of operation, to today's 5,000-plus members and more than \$47 million in total assets.

Of course, this growth and success didn't come naturally, easily, or without some 'fits and starts.' We have become a sound and well respected full service financial institution through the efforts of many people – people with a plan and a vision.

In 2015, the current Board of Directors vowed to ensure the continued growth and success of your credit union and, during our Strategic Planning session in August, 2015, established our 'Four Cornerstones of Excellence' to help guide our continued success. These cornerstones are:

■ **Member Excellence:** We defined measures that will establish excellence in member loyalty, growth, and retention. Marketing efforts have been significantly ramped up to help improve our products and services portfolio to meet both our current and future members' expectations.

■ **Operational Excellence:** Defined measures that will establish excellence in operational effectiveness (i.e. processes, technology, and facilities). Maximizing use of existing and future technologies, developing an effective sales culture and service processes, while improving operational effectiveness and improvement were key action items. Relocation of facilities planning is also underway as a result of the eventual demolition of the Maguire Center. We have

partnered with Clayco Financial Facilities in a strategic planning and preliminary design phase to evaluate relocation options.

■ **Personnel Excellence:** Defined measures that will establish excellence in leadership and staff growth and development for an effective and growing staff, as well as a strong participative Board. To align with our strategic goals, many staff roles will undergo changes to adapt to our competitive environment. New job descriptions for all staff have been developed.

■ **Financial Excellence:** Defined the measures that will establish excellence in reaching, growing, and maintaining financial strength. Profitability and loan growth is a key action item. To address this, we will hire a full-time loan officer dedicated solely to growing that aspect of our business. As a result, our current volunteer Credit Committee will be phased out.

During 2015, the credit union remained well capitalized, with a well-balanced investment portfolio. We continue to improve with ALM management and investment strategies, analysis and monitoring with the assistance of Balance Management Solutions.

These are exciting times for Loyola Credit Union. The success of our credit union is directly attributed to the collaborative efforts of all those who serve the organization. The Loyola EFCU Board of Directors is comprised of members who volunteer their time. As members you extend your trust to the Board of Directors and credit union staff, believing that your financial resources are being handled safely and soundly.

Howard Hayes, Jr.,  
President

*Loyola University Employees Federal Credit Union, like other federal credit unions, is overseen by the National Credit Union Administration (NCUA). The NCUA was created by Congress in 1970, as an independent agency that insures deposits, protects members who own credit unions, and charters and regulates federal credit unions. NCUA protects the safety and soundness of the credit union system by identifying, monitoring, and reducing risks to the National Credit Union Share Insurance Fund. Backed by the full faith and credit of the United States, the Share Insurance Fund provides up to \$250,000 of insurance at a federally insured credit union.*

## Supervisory Committee Report



The Supervisory Committee serves as a sort of 'watchdog' for our members over the credit union's operations. Our responsibility is to provide critical oversight of the credit union's operations; our goal is to ensure that internal controls are maintained to effectively protect our members and their funds against loss.

This is supported by policy evaluation, review of operational procedures, safeguarding members' interest, and continually being aware of the overall state of operations.

To accomplish all of this, we are mandated by federal and state law to conduct annual audits, as well as the National Credit Union Administration (NCUA) examination. In our particular case, we also contract with a CPA firm – Horner Wilson and Co., Ltd., to conduct an external audit.

In 2015, the Committee conducted and commissioned several audits and evaluations of credit union operations, and received very favorable results from all parties.

In all of the reviews, the Committee found that the staff and Board are strongly committed to creating, implementing, and following policies needed to prevent or resolve any issues presented. Committee members will continue to work closely with the credit union manager and other Board Directors in the ongoing review of items identified by both the NCUA and external auditor regarding internal controls and recordkeeping procedures.

Karen Kozubal,  
Chairman, Supervisory Committee



## Manager's Report



As Manager of Loyola University Employees Federal Credit Union, I am pleased to share the accomplishments of our credit union in this brief annual report.

Although 2015 continued to be another challenging year for financial institutions nationwide, I'm happy to report that Loyola Credit Union remained stable and successful. We continue to weather the economic storms, ending the year with \$47 million in assets. This is a slight growth from last year. We also have a very strong capital position -- over 50% higher than that required by regulation. This gives us an ability to expand our services to our members.

We continue to operate in a safe manner in the best interest of our members, a feature well-documented by a 2015 evaluation by OST, leaders in privacy and security issues.

Looking forward to 2016, Loyola Credit Union has an exciting and productive agenda. This includes several measures to enhance security and stability, including the development of a formula to survey the Credit Union's Balance Sheet Risk Exposure and plans to deploy monitoring tools to mitigate interest rate risk on our balance sheet.

We will attend to the findings of the NCUA Examiner and Outside Auditor to continue to ensure compliance with regulations. To ensure the benefits of current business relationships, we will continue our Vendor Due Diligence that we began in 2010.

I would like to personally thank the Board of Directors and Committees, for their continued support, without which our success would not be possible. I would like to thank the management and staff for their hard work in making 2015 another successful year for us. And, of course, our thanks to you – our member /owners – for your membership and loyalty.

Harold Tram, Jr.,  
Manager